

DINIS LUCAS & ALMEIDA SANTOS AND SUN & HOLD LAW OFFICES ENTERED INTO A LUSO-CHINESE PARTNERSHIP

DINIS LUCAS & ALMEIDA SANTOS, BOUTIQUE LAW FIRM and SUN & HOLD LAW OFFICES, Chinese Law Firm, concluded in March a Partnership - INTERNATIONAL STRATEGIC ALLIANCE AGREEMENT, aiming to respond to the arising needs of Portuguese and Chinese Clients of the two companies in having legal services, global and integrated in both countries.

The signing of the Agreement by Margarida Almeida Santos, Partner of DLAS, and Linchang Shen, Partner of Sun & Hold Law Offices, fosters the international strategy of the company, which is the result of the market trends and the need to monitor DLAS customers in their internationalization process, forcing the internationalization of the law firm itself.

With the interest of Portuguese companies in the Chinese market and the increasing of the Chinese investment in Portugal, DLAS has a profound conviction that this strategic alliance will be a success and will promote the provision of legal services for each of the companies, in a constant dialectic cooperation, enabling its customers to expand their business with quality assurance and accuracy of legal services.

DLAS is working constantly with the Chinese market since 2012, having participated in various forums and seminars in different cities in China and having a team of leading experts for this market, either to the internationalization of Portuguese companies, as in legal advice to Chinese clients investing in Portugal, also advising the Residence Permit for Investment, commonly known as Golden Visa.

SUN & HOLD LAW OFFICES

Founded in 2005, Sun & Hold is today the leading provider of a full legal advice service in China.

With head office in Shanghai has also offices in Ningtong, Kunshan and Chengdu. Since January 2015 has more than 150 highly qualified lawyers acting in all areas of corporate law, civil and criminal.

DLAS DAI

The company includes, in remarkable progress, a Department of International Business Development (DAI), focused on the requirements for compliance with the business world changes, exalted by globalization, seeking synergies between the various markets, allowing to help their customers to find in every moment, the most appropriate legal solutions.

DLAS-DAI seeks to develop an international strategy designed to allow accompany his clients in developing internationalization projects, aiming the creating of a favorable environment to the performance of the companies in the global market, whether to the foreign investment in Portugal, and bridging the gap between customers and public and private organizations to support internationalization,

This department develops its scope in the following main areas, assisting clients in the internationalization process, namely:

- Legal advice in multiple areas, providing legal information as a raw material essential to the process of decision-making in terms of internationalization including in the tax area and corporate.
- Definition and implementation of strategies to address foreign markets (adapting products to markets, competition analysis, economic and regulatory information, etc.)
- Negotiating of contracts, incorporation of companies by raising the legal framework of the target market, in order to comply with all the rules and legislations established in the destination countries.
- Placement of external strategy promotion, particularly with regard to the target markets, sectorial approaches and the types of the actions planned;

For more informations:

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